

SENATE No.

The Commonwealth of Massachusetts

PRESENTED BY:

Mr. Montigny

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the passage of the accompanying bill:

An Act Making Technical Corrections to Health Care Practitioner and Pharmaceutical and Medical Device Manufacturer Conduct.

PETITION OF:

NAME:

Mr. Montigny

DISTRICT/ADDRESS:

Second Bristol and Plymouth

The Commonwealth of Massachusetts

In the Year Two Thousand and Nine

AN ACT MAKING TECHNICAL CORRECTIONS TO HEALTH CARE PRACTITIONER AND PHARMACEUTICAL AND MEDICAL DEVICE MANUFACTURER CONDUCT.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

1 Section 1. Chapter 111N of the General Laws is hereby amended by striking the text in
2 its entirety and replacing it with the following:-

3 Section 2. As used in this chapter, the following words shall have the following
4 meanings:-

5 "Gift", a payment, entertainment, meals, travel, honorarium, subscription, advance,
6 services or anything of value, unless consideration of equal or greater value is received and there
7 is an explicit contract with specific deliverables which are not related to marketing and are
8 restricted to medical or scientific issues. "Gift" shall not include anything of value received by
9 inheritance, a gift received from a member of the health care practitioner's immediate family or
10 from a relative within the third degree of consanguinity of the health care practitioner or of the
11 health care practitioner's spouse or from the spouse of any such relative, or prescription drugs
12 provided to a health care practitioner solely and exclusively for use by the health care
13 practitioner's patients.

14 "Health care practitioner" or "practitioner," a person who prescribes prescription drugs
15 for any person and is licensed to provide or is otherwise lawfully providing health care or a

16 partnership or corporation made up of those persons or an officer, employee, agent or contractor
17 of that person acting in the course and scope of employment, agency or contract related to or
18 supportive of the provision of health care to individuals.

19 "Immediate family", a spouse and any dependent children residing in the reporting
20 person's household.

21 "Medical device", an instrument, apparatus, implement, machine, contrivance, implant, in
22 vitro reagent, or other similar or related article, including any component, part, or accessory,
23 which is: (1) recognized in the official National Formulary, or the United States Pharmacopeia,
24 or any supplement to them; (2) intended for use in the diagnosis of disease or other conditions, or
25 in the cure, mitigation, treatment, or prevention of disease, in man or other animals; or (3)
26 intended to affect the structure or any function of the body of man or other animals, and which
27 does not achieve its primary intended purposes through chemical action within or on the body of
28 man or other animals and which is not dependent upon being metabolized for the achievement of
29 its primary intended purposes.

30
31 "Person", a business, individual, corporation, union, association, firm, partnership,
32 committee, or other organization or group of persons.

33 "Pharmaceutical or medical device marketer", a person who, while employed by or under
34 contract to represent a pharmaceutical or, medical device manufacturing company that
35 participates in a state health care program, engages in detailing, promotional activities or other
36 marketing of prescription drugs, or medical devices in this state to any physician, hospital,
37 nursing home, pharmacist, health benefit plan administrator, any other health care practitioner or
38 any other person authorized to prescribe, dispense, or purchase prescription drugs. The term
39 does not include a wholesale drug distributor licensed under section 36A of chapter 112, a
40 representative of such a distributor who promotes or otherwise markets the services of the
41 wholesale drug distributor in connection with a prescription drug, or a retail pharmacist
42 registered under section 37 of chapter 112 if such person is not engaging in such practices under
43 contract with a manufacturing company.

44 “Pharmaceutical or medical device manufacturing company”, any entity that participates
45 in a state health care program and which is engaged in the production, preparation, propagation,
46 compounding, conversion or processing of prescription drugs or medical devices either directly
47 or indirectly by extraction from substances of natural origin, or independently by means of
48 chemical synthesis or by a combination of extraction and chemical synthesis, or any entity
49 engaged in the packaging, repackaging, labeling, relabeling or distribution of prescription drugs.
50 The term does not include a wholesale drug distributor licensed under section 36A of chapter
51 112 or a retail pharmacist registered under section 37 of chapter 112.

52 “Pharmaceutical or medical device manufacturer agent”, a pharmaceutical or medical
53 device marketer or any other person who for compensation or reward does any act to promote,
54 oppose or influence the prescribing of a particular prescription drug, medical device, or category
55 of prescription drugs or medical devices. The term shall not include a licensed pharmacist,
56 licensed physician or any other licensed health care practitioner with authority to prescribe
57 prescription drugs who is acting within the ordinary scope of the practice for which he is
58 licensed.

59 “Physician”, a person licensed to practice medicine by the board of medicine under
60 section 2 of chapter 112 who prescribes prescription drugs for any person, or the physician’s
61 employees or agents.

62 “Prescription drugs”, any and all drugs upon which the manufacturer or distributor has
63 placed or is required by federal law and regulations to place the following or a comparable
64 warning: “Caution federal law prohibits dispensing without prescription.”

65 Section 3. No pharmaceutical or medical device manufacturer agent shall knowingly
66 and willfully offer or give to a health care practitioner, a member of a health care practitioner’s
67 immediate family, a health care practitioner’s employee or agent, a health care facility or
68 employee or agent of a health care facility, a gift of any value and no health care practitioner, a
69 member of a health care practitioner’s immediate family, a health care practitioner’s employee or
70 agent, a health care facility or employee or agent of a health care facility shall knowingly and
71 willfully solicit or accept from any pharmaceutical or medical device manufacturer agent, a gift

72 of any value. No pharmaceutical or medical device manufacturer agent shall knowingly and
73 willfully offer or give to a health care practitioner, a member of a health care practitioner's
74 immediate family, a health care practitioner's employee or agent, a health care facility or
75 employee or agent of a health care facility indirectly by providing such benefit through a third
76 party corporation, association or charitable organization.

77 Section 4. (a)(1) By July first of each year, every pharmaceutical or medical device
78 manufacturing company shall disclose to the department of public health the value, nature,
79 purpose, and recipient of any fee, payment, subsidy, or other economic benefit not prohibited in
80 Section 2, including fees, payments subsidies or other economic benefits related to, which is
81 provided by the company, directly or through its agents, to any physician, hospital, nursing
82 home, pharmacist, health benefit plan administrator, health care practitioner or any other person
83 in this state authorized to prescribe, dispense, or purchase prescription drugs or medical devices
84 in this state. For each expenditure, the company must also identify the recipient and the
85 recipient's address, credentials, institutional affiliation, and state board or DEA numbers. All
86 non-marketing related economic benefits, including, but not limited to, research, education and
87 consulting arrangements are expressly covered by this act.

88 (2) Each company subject to the provisions of this section also shall disclose to the department
89 of public health the name and address of the individual responsible for the company's
90 compliance with the provisions of this section, or if this information has been previously
91 reported, any changes to the name or address of the individual responsible for the company's
92 compliance with the provisions of this section.

93 (3) The report shall be accompanied by payment of a fee, to be set by the department of public
94 health, to pay the costs of administering these provisions.

95
96 (b)(1) Information submitted to the department of public health pursuant to this section shall be a
97 public record except to the extent that it includes information that is protected by state or federal
98 law as a trade secret.

99 (2) Notwithstanding any other provision of law, the identity of health care practitioners and other
100 recipients of gifts, payments and materials required to be reported in this chapter shall not
101 constitute confidential information or trade secrets protected under this section.

102

103 (3) The department of public health shall make all disclosed data publicly available and
104 easily searchable on its website.

105

106 (c) The department of public health shall report to the attorney general any payment,
107 entertainment, meals, travel, honorarium, subscription, advance, services or anything of value
108 provided in violation of this chapter, including anything of value provided when consideration
109 of equal or greater value was not received or anything of value provided that was not subject to
110 an explicit contract with specific deliverables which were restricted to medical or scientific
111 issues.

112

113 Section 5. The department of public health, in consultation with the board of registration
114 of pharmacy, and board of registration of medicine, shall promulgate regulations requiring the
115 licensing of all pharmaceutical and medical device manufacturer agents. As a prerequisite to
116 such licensing, pharmaceutical and medical device manufacturer agents shall complete such
117 training as may be deemed appropriate by the department. As a prerequisite to the renewal of
118 such license, pharmaceutical and medical device manufacturer agents shall complete continuing
119 education as may be deemed appropriate by the department. The fee for such license shall be
120 \$3,000 per year. Revenue generated from this fee shall be divided in equal shares, 50 percent to
121 the department of public health for enforcement and investigation pursuant to this act, 25 percent
122 to the office of attorney general, line item 0810-0000, for investigation and prosecution pursuant
123 to this chapter and 25 per cent to the board of registration in pharmacy, line item 4510-0722, to
124 assist the board in implementing patient safety and medical error reduction programs.

125 Section 6. This chapter shall be enforced by the attorney general, or by any district
126 attorney of the commonwealth with jurisdiction. A person who violates this chapter shall be

127 punished by a fine of not less than \$10,000 for each transaction, occurrence or event that violates
128 this chapter, or by imprisonment for not more than 2 years, or both.

129 Section 7. Chapter 112 of the general laws, as appearing in the 2006 Official Edition, is hereby
130 amended by inserting at the end the following new section:-

131 “Section 227. The department of public health, in consultation with the board of registration of
132 pharmacy, shall promulgate regulations requiring the licensing of all pharmaceutical and medical
133 device manufacturer agents. As a prerequisite to such licensing, pharmaceutical representatives
134 shall complete such training as may be deemed appropriate by the department. As a prerequisite
135 to the renewal of such license, pharmaceutical and medical device manufacturer agents shall
136 complete continuing education as may be deemed appropriate by the department. The fee for
137 such license shall be \$2,000 per year. Revenue generated from this fee shall be divided in equal
138 shares, 50 per cent to the department of public health for administration of this act, 25 percent to
139 the office of attorney general, line item 0810-0000, for the investigation and prosecution of
140 Medicaid fraud and other fraudulent drug pricing schemes disadvantaging the commonwealth or
141 its citizens and 25 per cent to the board of registration in pharmacy, line item 4510-0722, to
142 assist the board in implementing patient safety and medical error reduction programs.